

MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE ECONOMIC DEVELOPMENT AUTHORITY OF THE CITY OF SUFFOLK MARCH 17, 2022 AT 4:00 P.M. AT THE SUFFOLK MUNICIPAL BUILDING, 442 WEST WASHINGTON STREET, CITY COUNCIL CONFERENCE ROOM

MEMBERS PRESENT

Wesley King, Chairman
Maria Herbert, Vice Chairman
George Consolvo
Anthony Harper
Mary Snyder
Chris Rice
BJ Willie

MEMBERS ABSENT:

John Broderick

STAFF PRESENT:

Kevin Hughes, Deputy City Manager
Deanna Holt, Business Development Manager
Mitzi Carr, Economic Development Associate
Delaney Clark, Business Development Analyst
Terry Smith, Economic Development Manager
Tim Kelley, Director, Media & Community Relations
Tealen Hanson, Director, Finance

OTHERS PRESENT:

Councilman Goldberg
Darius Davenport, Crenshaw, Ware & Martin
Amy Parkurst, Hampton Roads Alliance, SVP Business Development
Jimmy LaRoue, Suffolk News Herald
Ralph Nahra, N&N Land Company
Justin Nadi, Hudson Trading Group
Grier Ferguson, Ferguson Rawls and Raines

CALL TO ORDER

Mr. King called the meeting to order at 4:00 p.m.

OLD BUSINESS

Minutes.

Mr. Rice moved to approve the minutes of the regular meeting of February 9, 2022. The motion was seconded by Ms. Herbert and carried the following recorded vote:

Ayes: Consolvo, Harper, Herbert, King, Rice, Snyder, Willie (7)
Nays: None (0)
Abstain: None (0)
Motion Passed

Financial Report. Mr. King acknowledged the inclusion of the financial reports for the period ending January 31, 2022.

NEW BUSINESS

Kevin Hughes introduced new Economic Development staff member Delaney Clark as the Business Development Analyst.

EDA Annual Meeting, 2021 Year in Review. Mr. Hughes provided the Board with a summary of the economic development activities that took place over the course of 2021.

Election of Officers. Ms. Snyder motioned that the Board elect the following as Officers for 2022 (Chair – Maria Herbert, Vice Chair--Wesley King, Secretary-Treasurer—BJ Willie, Deputy Secretary-Treasurer--Kevin Hughes). The motion was seconded by Mr. Rice and carried the following recorded vote:

Ayes: Consolvo, Harper, Herbert, King, Rice, Snyder, Willie (7)
Nays: None (0)
Abstain: None (0)
Motion Passed

Accept and Appropriate Funds. Mr. Hughes provided the Board with a summary of the project for Massimo Zanetti Beverage USA, Inc. and requested approval to accept and appropriate funds for the company's EDIP Grant. Mr. Rice moved to approve **A RESOLUTION APPROVING THE ECONOMIC DEVELOPMENT AUTHORITY OF THE CITY OF SUFFOLK TO ACCEPT AND APPROPRIATE FUNDS TO PROVIDE AN ECONOMIC DEVELOPMENT INVESTMENT PROGRAM GRANT TO MASSIMO ZANETTI BEVERAGE USA, INC.** The motion was seconded by Ms. Snyder and carried the following recorded vote:

Ayes: Consolvo, Harper, Herbert, King, Rice, Snyder, Willie (7)
Nays: None (0)
Abstain: None (0)
Motion Passed

Façade Program Grant Completion-3372 Pruden Blvd. Ms. Holt briefed the Board on the completion of a façade grant previously approved by the Board for the buildings at 3372 Pruden Blvd, Academy Animal Care.

Downtown Business Development Grant Completion—249 Carolina Avenue. Ms. Holt briefed the Board on the completion of a Downtown Business Development Grant previously approved by the Board for the building at 249 Carolina Avenue, Reynold's Café.

Downtown Business Development Grant Application – 300 W. Washington Street and 416 W. Washington Street. Ms. Holt briefed the Board on an application submitted by The Ward Legacy for a Downtown Business Development Program grant in the amount of \$10,000 for the business located at 300 W. Washington Street. Mr. Rice moved to approve **A RESOLUTION OF THE ECONOMIC DEVELOPMENT AUTHORITY OF THE CITY OF SUFFOLK TO AUTHORIZE THE AWARD OF A DOWNTOWN BUSINESS DEVELOPMENT PROGRAM GRANT TO THE WARD LEGACY.** The motion was seconded by Ms. Herbert and carried the following recorded vote:

Ayes: Consolvo, Harper, Herbert, King, Rice, Snyder, Willie (7)
Nays: None (0)
Abstain: None (0)
Motion Passed

Ms. Holt briefed the Board on an application submitted by Kase Auto Repair Shop, LLC for a Downtown Business Development Program grant in the amount of \$10,000 for the business located at 416 W. Washington Street. Ms. Herbert moved to approve **A RESOLUTION OF THE ECONOMIC DEVELOPMENT AUTHORITY OF THE CITY OF SUFFOLK TO AUTHORIZE THE AWARD OF A DOWNTOWN BUSINESS DEVELOPMENT PROGRAM GRANT TO KASE AUTO REPAIR SHOP, LLC.** The motion was seconded by Ms. Snyder and carried the following recorded vote:

Ayes: Harper, Herbert, Rice, Snyder (4)
Nays: Consolvo, King, Willie (3)
Abstain: None (0)
Motion Passed

Acesur EDIP, Phase II Agreement. Ms. Holt briefed the Board on an EDIP Grant, phase II for Acesur USA, LLC. Ms. Herbert moved to approve **A RESOLUTION OF THE ECONOMIC DEVELOPMENT AUTHORITY OF THE CITY OF SUFFOLK TO AUTHORIZE THE AWARD OF AN ECONOMIC DEVELOPMENT INVESTMENT PROGRAM GRANT, PHASE II TO ACESUR USA, LLC.** The motion was seconded by Ms. Snyder and carried the following recording vote:

Ayes: Consolvo, Harper, Herbert, King, Rice, Snyder, Willie (7)
Nays: None (0)
Abstain: None (0)
Motion Passed

Suffolk Marketing Activity Report. Mr. King presented the February 2022 Suffolk Marketing Activity Reports.

Downtown E-Newsletter. Mr. King presented the March 2022 Downtown E-Newsletter.

Suffolk E-Newsletter. Mr. King presented the March 2022 Suffolk E-Newsletters.

Mr. Hughes introduced Amy Parkurst, Senior Vice-President of Business Development of the Hampton Roads Alliance. Ms. Parkurst reviewed the Hampton Roads Alliance 2021 Annual Report.

Motion for Closed Meeting. Ms. Herbert moved to reconvene in a closed meeting for the purposes of "A discussion or consideration of acquisition of real property for a public purpose, or of the disposition of publicly held real property, where discussion in an open meeting would adversely affect the bargaining position or negotiating strategy of the Authority" specifically concerning, property in The Point at Harbour View and Suffolk Industrial Park pursuant to Virginia Code Section 2.2-3711 (A)(3)." And "A discussion concerning a prospective business or industry or the expansion of an existing business or industry where no previous announcement has been made of the business' or industry's interest in locating or expanding its facilities in the community" specifically concerning, Project Chaze, pursuant to Virginia Code Section 2.2-3711 (A)(5). The motion was seconded by Ms. Snyder and carried the following recorded vote:

Ayes: Consolvo, Harper, Herbert, King, Rice, Snyder, Willie (7)
Nays: None (0)
Abstain: None (0)
Motion Passed

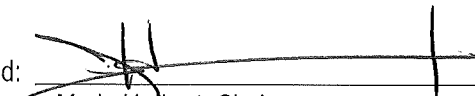
A Resolution of Certification of the Closed Meeting. Ms. Herbert moved to approve a resolution of certification of the closed meeting of March 17, 2022. Pursuant to section 2.2.-3712 of the Code of Virginia (1950), as amended. The motion was seconded by Ms. Snyder and carried the following recorded vote:

Ayes: Consolvo, Harper, Herbert, King, Rice, Snyder, Willie (7)
Nays: None (0)
Abstain: None (0)
Motion Passed

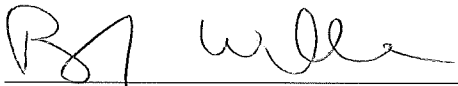
Mr. King reminded the Board that the next meeting will be on Wednesday, April 13, 2022 at 4:00 p.m. at the Suffolk Municipal Building, 442 West Washington Street, City Council Conference Room.

Mr. King announced the Suffolk State of the City will be held on Tuesday, May 24, 2022 at Hilton Garden Inn, 100 E. Constance Road.

Adjourn. There being no further business, the EDA meeting was adjourned by Chairman King at 5:54 p.m.

Approved: 

Maria Herbert, Chair

Teste: 

BJ Willie, Secretary-Treasurer